

Elevate Your Career and Impact at Second Harvest

Position: Senior Foodraising Manager, British Columbia

Department: Food Recovery & Partnerships

Reports to: Director, National Foodraising

Status: Permanent Full-Time

Salary Range: \$75,000- 85,000 Per Annum Plus Benefits

Location: Remote work. Must be based in Vancouver Metro Area

Time Required in the field: 60% (approximate)

The Opportunity Awaits—Where Passion Meets Impact!

Second Harvest is Canada's largest food rescue organization and the expert in perishable food recovery. We rescue surplus, unsold food from across the supply chain and redistribute it to non-profits across the country to feed communities. Demonstrating our values of community, environment, integrity and collaboration, we strive for **No Waste. No Hunger.**

The Role

The **Senior Foodraising Manager, British Columbia** will champion our mission to rescue surplus food by forging strong partnerships with British Columbia's food businesses. In this role, you will drive our innovative approach to food rescue to acquire and retain a diversified food donor network with an emphasis on high-impact food businesses that can provide substantial volumes of surplus food. Extensive travel across the province of British Columbia and close collaboration with our operations and logistics teams is required to ensure a seamless flow of rescued food into our non-profit network.

Your Impact

- **Expand Our Network:** Identify and engage potential food donors through proactive networking, cold calls, and dynamic presentations to turn leads into lasting partnerships.
- **Boost Donation Quality:** Recruit and re-energize both existing and lapsed donors, ensuring a consistent supply of high-quality surplus food.
- **Drive Operational Excellence:** Collaborate with cross-functional teams to optimize donation processes and support impactful, large-volume food rescue initiatives.
- **Enhance Supply Assurance:** Optimize rescued food delivery by leveraging our in-house and third-party fleets alongside the Second Harvest Food Rescue App, ensuring seamless end-to-end movement between donors and non-profit network.
- **Innovate and Adapt:** Monitor outreach success, gather donor feedback, and fine-tune strategies to maximize community impact.

Who You Are

- **Entrepreneurial & Ambitious:** You seize initiative, transforming challenges into opportunities with innovative, resourceful solutions.
- **Strategic Networker:** You excel at forging robust connections, converting every lead into a lasting partnership through dynamic engagement.
- **Food Industry Expert:** Backed by proven success in the food or Agrifood sector, your keen market insights fuel impactful results.

- **Client Champion:** You are passionately committed to creating unparalleled donor experiences, ensuring every interaction is impactful and memorable.
- **Resilient Collaborator:** Under pressure, you remain composed and positive, thriving in cross-functional teams while driving collective success.
- **Independent & Flexible:** Based in the Vancouver Metro area, you are a self-starter with a valid Class 5 driver's license, access to a reliable vehicle and the readiness to travel across British Columbia and to other regions of Canada.

What We Offer

- A competitive salary paired with a defined benefit employer-matching pension plan.
- Generous paid time-off package starting at four weeks' vacation and three personal days.
- A robust benefits package including comprehensive health and dental coverage, vision care, paramedical, health care spending account, disability leave and life insurance.
- Employee and family assistance program.
- Education and professional development reimbursement.
- Flexible work hours and a commitment to work-life balance.
- Professional growth in a role that makes a real difference.

Apply Today

Ready to lead at the forefront of food security and sustainability? Join us at **Second Harvest** and be part of a team that is not just meeting the standard but setting it.

To apply, submit your cover letter and resume using the [online portal](#). Consideration of applications will begin immediately and continue until the position is filled. Only electronic applications will be accepted.

Second Harvest is committed to fostering a diverse and inclusive work environment. We strongly encourage applications from all qualified individuals, especially those from equity-deserving groups, including racialized persons/persons of color, Indigenous peoples, women, persons with disabilities, and members of the LGBTQ2S+ community.

Second Harvest is committed to an inclusive and accessible recruitment and selection process. Please let us know if you require any accommodations.